

JOIN THE TEAM

Commercial Position

As our sales strategic position, you will generate qualified opportunities from leads . Leads come from both new and existing customers. The main activities, are calling, emailing, and creatively prospecting to generate qualified meetings and pipeline.



Your duties will also include prospecting, calling, emailing, and using creativity to warm potential customers and schedule an initial follow up meeting with our team. This will include developing professional relationships, researching new markets, and organizing leads. **Our goal is to warm potential customers up to the concept of Mitz.**

We hold our sales strategic position to a high standard of professionalism, communication, and accountability. The right candidate is passionate and excited about connecting with **social responsibility**, sustainability, education, self motivated to challenge themselves and work hard, and disciplined to hold themselves accountable to their own high standards.

We reward those who deliver on those expectations with a competitive salary + commissions and opportunities for advancement.

Who you are:

- **Disciplined:** Organized, process driven, structured and methodical with prospecting
- **Relationship builder:** Loves talking to people across all walks of life, easily relatable
- **Resilient:** Will not give up, and finds a way to persevere through
- **Lead the Dance:** Consultative and helps buyers navigate through new waters
- **High Integrity:** Does the right thing, even when no one is looking
- **Mission Driven:** Believes in our mission, and evangelizes to others
- **Adaptable:** Thrives in constantly changing environments and the industry develops
- **Low-ego:** Not afraid to make mistakes, high accountability, chill vibes

MITZ



JOIN OUR TEAM

COMMERCIAL POSITION

As our sales strategic position, you will generate qualified opportunities from leads. Leads come from both new and existing customers. The main activities, are calling, emailing, and creatively prospecting to generate qualified meetings and pipeline.

Your duties will also include: prospecting, calling, emailing, and using creativity to warm potential customers and schedule an initial follow up meeting with our team.

This will include developing professional relationships, researching new markets, and organizing leads. **Our goal is to warm potential customers up to the concept of MitZ.**

We hold our sales strategic position to a high standard of professionalism, communication, and accountability.

The right candidate is passionate and excited about connecting with **social responsibility**, sustainability, education, self motivated to challenge themselves and work hard, and disciplined to hold themselves accountable to their own high standards.

We reward those who deliver on those expectations with a competitive salary + commissions and opportunities for advancement.

WHO YOU ARE:

- **Disciplined:** Organized, process driven, structured and methodical with prospecting
- **Relationship builder:** Loves talking to people across all walks of life, easily relatable
- **Resilient:** Will not give up, and finds a way to persevere through
- **Lead the Dance:** Consultative and helps buyers navigate through new waters
- **High Integrity:** Does the right thing, even when no one is looking
- **Mission Driven:** Believes in our mission, and evangelizes to others
- **Adaptable:** Thrives in constantly changing environments and the industry develops
- **Low-ego:** Not afraid to make mistakes, high accountability, chill vibes